



PAULA GUILFOYLE

CREATING LEADERS AND TEAMS WHO ARE POSITIVE, FOCUSED AND PRODUCTIVE

ABOUT PAULA

Paula Guilfoyle is a speaker, educator and transformational leader. Her goal: to save money for her clients by improving business results. Claim Leadership's (CL) programs are proven to increase engagement, productivity and morale while shifting culture and limiting turnover.

Paula is an expert at creating the thinking and behavioral change that transforms teams and cultures.

CL formula: consistent education tailored for long-term results that promote company growth.

Paula spent 20 years in Fortune 500 companies where she was recognized for her leadership in Sales and HR by GE and Aventis.

Getting It Done With Less Stress and More Success

Effective teams are accountable, focused and effective.

In this workshop you will walk away with simple tools to create habits consistent with self-awareness, improved outcomes and increased productivity. This improves the results for the entire team – in a sustainable manner.

You will apply some of the foundational concepts of the Claim Leadership Program:

- What to do when you have too many challenges and not enough time
- How to “master your mind” to limit distractions that take you off-course
- How to remove obstacles in the way of success and reach new levels of individual and team success



PRAISE FOR PAULA

“Hire Paula. 100% of our team at Accenture voted to invite her back. She is one of Accenture Charlotte’s highest rated consultants. Her GAP model, energy, authenticity and connection with the team immediately impacted us. We use her leadership tools daily and appreciate her expertise.”

Charlitta Hatch, Senior Manager, Accenture



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PAULA'S PRESENTATIONS ARE PRACTICAL AND HIGHLY INTERACTIVE

Through simple and quick exercises, Paula creates the interaction necessary for deep, insightful learning that leaves her audiences with new tools to help them be more effective immediately. Audiences also gain simple formulas to help them remember what they are learning so that they can benefit from their learning for years to come.

PAULA'S PRESENTATIONS ARE BASED ON CUTTING EDGE RESEARCH

Unlike speakers who share insight with their audiences based on a purely personal inspiring story, or built entirely from a theoretical foundation, Paula has the unique ability to do both.

She combines relevant research, best practices and proven methods with wisdom gained in the trenches working directly with leaders and team members in a wide variety of organizations.

The result is that her audiences trust that the insights she shares are relevant and credible. Her high energy, humor and personal connection ensures that they are also engaged and inspired enough to immediately begin putting those insights into action.

PAULA'S PRESENTATIONS INSPIRE IMMEDIATE ACTION AND LASTING RESULTS

Paula's presentations create lasting results because they are designed to create significant shifts in perspective. Because participants learn to ask new questions they drive ongoing innovation and consistently make new discoveries for themselves.

TESTIMONIALS

"If you are looking to create not just an event, but an experience your group won't be able to stop talking about, look no further."

*Tracey Gillespie, SVP
Business Transition Strategy,
Wells Fargo*

"I heard MANY positive comments and GREAT feedback after Paula's session, and it hasn't stopped yet. I was personally impressed with Paula's energy, stories and knowledge. Really helpful information... I would not hesitate to hire Paula again."

*Malcomb Coley, Office Managing
Partner, Ernst & Young, LLC*

"Outstanding! High energy – Paula kept everyone engaged. I will be referring Paula to more colleagues. We need her unique approach to self-development."

*Grace Nystrum, SVP, Strategic
Marketing Executive, Global
Banking, Bank of America*



CONTACT PAULA:

For information on Paula's additional speaking topics or to book her for an event, contact her at:

